

SpreadIQ

Vehicle Arbitrage Intelligence

Buy where it's cheap. Sell where it's expensive.

The same used car sells for thousands more in a different state.
SpreadIQ finds those gaps for you - every single day.

50

States tracked

Daily

Data refresh

\$3k-\$30k

Typical net profit

[Member overview](#) · [spreadiq.io](#)

The Opportunity

The United States used car market generates over \$800 billion in annual transactions. Within that market, a persistent and well-documented phenomenon exists: the same vehicle sells for dramatically different prices depending on where it's listed.

These gaps aren't random noise - they're driven by regional supply and demand imbalances. A popular truck in a densely populated coastal metro competes with hundreds of identical vehicles, driving prices down. That same truck in a rural inland market where demand is high and supply is thin commands a significant premium.

Real Example

A 2024 Ford F-150 XLT with 25,000 miles lists for an average of \$34,200 in one state and \$42,800 in another - a \$8,600 gap. After a \$1,200 transport cost, the net opportunity is \$7,400 on a single vehicle.

Savvy buyers have exploited this for decades, but identifying the right opportunities required expensive research, industry connections, and time. SpreadIQ automates the entire process - surfacing the best opportunities across all 50 states, updated daily.

Why Do These Gaps Exist?

- Regional supply imbalances - some states have higher trade-in volume than others
- Local demand variations - pickup trucks command premiums in certain markets
- Fuel price sensitivity - diesel vehicles price differently by region
- Climate preferences - AWD and 4WD vehicles are valued more in northern states
- Population density - rural markets have less competition, wider price spreads

How SpreadIQ Works

SpreadIQ ingests millions of used car listings across all 50 states every night. Our platform processes this data through a proprietary analysis engine that identifies genuine arbitrage opportunities - filtering out noise and ensuring every comparison is truly apples-to-apples.

Apples-to-Apples Matching

One of the most common mistakes in vehicle price comparison is comparing different configurations of the same model. A V8 F-150 and a V6 F-150 are not the same vehicle - they trade at significantly different prices. SpreadIQ's matching engine accounts for the factors that materially affect resale value:

- Engine type and cylinder count (V6 vs V8 vs diesel - \$3,000-\$7,000 impact)
- Drivetrain (4WD vs AWD vs 2WD - \$2,000-\$5,000 impact)
- Fuel type (gasoline vs diesel vs hybrid - \$4,000-\$10,000 impact)
- Cab configuration for trucks (crew cab vs extended - \$3,000-\$6,000 impact)
- Mileage band (near-new, lightly used, moderate, high mileage)

Only when all relevant factors match does SpreadIQ treat two vehicles as comparable and calculate a spread. This eliminates false signals and ensures every opportunity shown is a real one.

Transport Cost Modeling

Every opportunity shown on SpreadIQ already accounts for transport. Our platform applies real-world shipping estimates for every state-to-state route in the US, so the profit figure you see is the estimated net - after moving the car.

Confidence Scoring

Not all markets are equally liquid. SpreadIQ assigns a confidence rating to every opportunity based on the number of comparable listings in both the buy and sell market. High-confidence deals have deep, consistent data. Lower-confidence opportunities may represent thinner markets where individual listings can move the average.

Membership Tiers

SpreadIQ is designed to give every member exactly what they need, whether you're exploring the concept or actively flipping vehicles full-time.

FREE	PRO	ELITE
Always free	Paid plan	Paid plan
• See that opportunities exist • Blurred buy/sell locations • Market overview stats • Daily post previews	• Full buy & sell state details • Exact price data • Vehicle make/model/year • Daily top 2 deals	• Highest-spread exclusive deals • First access to new data • All Pro features included • Priority support

How Members Use SpreadIQ

- Independent flippers - individuals buying 1-6 vehicles per year as a side income, targeting net profits of \$3,000-\$15,000 per deal
- Small dealers - licensed dealers expanding their sourcing reach beyond local auctions, using SpreadIQ to identify interstate arbitrage before competitors do
- Investors - treating vehicle arbitrage as a repeatable, data-driven income stream with predictable margins and manageable logistics
- Enthusiasts - hobbyists who buy, transport, and resell one or two vehicles per year, using SpreadIQ to pick the right vehicle and route

Is This Legal?

Yes. Buying and selling used vehicles across state lines is entirely legal in the United States. Interstate commerce in motor vehicles is a well-established practice conducted by dealerships, auctions, and private parties every day.

Dealer licensing requirements vary by state and typically apply after a certain number of personal vehicle sales per year (commonly 4-12 depending on the state). SpreadIQ is an information and intelligence platform - we surface opportunities, but all purchasing, negotiation, transport, and resale decisions are made entirely by our members.

Important Note

SpreadIQ does not act as a broker, dealer, or intermediary. We provide market data and analysis. Members should consult their state's DMV or a legal advisor regarding dealer licensing thresholds applicable to their situation.

The Logistics in Practice

- Vehicle transport - enclosed or open-air carriers move vehicles state-to-state in 3-10 business days, typically costing \$600-\$1,800 depending on distance
- Title and registration - standard title transfer applies; out-of-state purchases are registered in your home state just like any other purchase
- Inspection - many buyers conduct a pre-purchase inspection remotely using local mechanics near the seller's location before committing to transport
- Payment - standard payment methods apply; certified funds and escrow services are commonly used for private party interstate transactions

Realistic Expectations

Vehicle arbitrage is a real and proven strategy, but it is not passive income. It requires capital to purchase vehicles, time to manage logistics, and judgment to evaluate individual listings beyond what any platform can automate. SpreadIQ dramatically reduces the research burden - finding the opportunity is the hard part, and that's exactly what we do.

Start finding deals today.

Free tier available. No credit card required.

spreadiq.io

What to expect after signing up

- 1 Create your free account at spreadiq.io
- 2 Browse today's top deals - buy state, sell state, net profit
- 3 Upgrade to Pro or Elite to unlock full vehicle details and routes
- 4 Research your first opportunity - inspect, transport, sell

SpreadIQ is an independent data and analytics platform. All investment decisions are the sole responsibility of the member.